

Dear Applicant

The Greater New York Automobile Dealers Association (GNYADA) is a century-old trade association proudly serving franchised new car dealerships across the New York metro area. We provide a diverse range of services tailored to help individual showrooms and service departments operate at peak efficiency. Our government relations and advocacy programs further support the entire industry, ensuring a strong foundation for success.

Our mission extends beyond dealerships; we are dedicated to supporting the communities our dealers serve and fostering new talent for the automotive retail industry. The retail automobile sector offers a wide range of career opportunities, from service technicians to sales professionals and everything in between. Whatever your strengths or talents, franchised new vehicle dealerships provide pathways to a fulfilling, lifelong career.

Here are just a few roles available within franchised new vehicle dealerships:

- **Service Technician:** Diagnoses and repairs vehicles using state-of-the-art computers and equipment.
- Parts Manager: Oversees inventory, merchandising, advertising, and inventory control.
- **Salesperson**: Handles direct vehicle sales and leasing.
- **Sales Manager**: Sets sales goals and manages the dealership's sales team.
- **Finance & Insurance Manager**: Assists customers with financing and insurance options.
- **Parts Counterperson**: Sells vehicle parts over the counter and by phone.
- Business Manager: Manages dealership finances, develop operational guidelines, and oversees data processing systems.

At GNYADA, we recognize that passion alone isn't enough education plays a vital role in building a successful career. If you're ready to take the first step toward a future in the automotive retail industry, we encourage you to complete the enclosed application thoroughly and submit all required documentation to maximize your chances of winning the scholarship.

If you have any questions or need assistance, feel free to email me at ed@qnyada.com. I'll be happy to help.

Good luck.

Edward P. Gazzillo

Chief Operating Officer

The Greater New York Automobile Dealers Association

18-10 Whitestone Expressway Whitestone, NY 11357

Phone: 718-746-5900 Email: ed@gnyada.com

GREATER NEW YORK AUTO DEALERS ASSOCIATION

Scholarship Application

APPLICATION INFORMATION

The Greater New York Auto Dealers Association Scholarship Program welcomes your application for a Scholarship opportunity.

How to Apply

To apply for a GNYADA Scholarship, address and mail an application packet containing the items listed below. Each applying student must submit his or her information in an individual application packet.

An application packet must contain:

- A complete and signed application form
- Essay
- Most recent official transcript.
- 2 letters of recommendation
- Resume
- A copy of your SAT/ACT scores if available

How to address the application packet

• The address is as follows:

GNYADA Scholarship Program Att: Edward Gazzillo, COO 18-10 Whitestone Expressway Whitestone, NY 11357

Deadline

May 1,2025

Eligibility

- U.S. citizen
- Resides in the Lower 12 Regions of New York
- Desire to work in the Automobile Industry

Selection

- Selection will be based on the applicants':
 - Ability to meet eligibility criteria
- All applicants selected as finalists will be subjected to a personal interview by The GNYADA Scholarship Program Committee. This committee will select the scholarship recipients. All decisions are final.

Award Notification

Notification will be mailed to all grantees that have been selected as provisional recipients. Provisional recipients will be required to mail an acceptance of the scholarship and verification of enrollment eligibility to The GNYADA Scholarship Fund. Non-recipients will not be notified.

Scholarship Distribution

GNYADA will issue one award check per recipient. *Checks will be payable to the institution for the student and mailed to the student's home unless otherwise directed.*

Applicant Obligations

All applicants are obliged to comply with the following stipulations in order to receive their award.

- Awardees will be required to mail an acceptance of the Scholarship and verification of enrollment eligibility to The GNYADA Scholarship Program.
- Scholarships must be used for tuition, fees, room and board, books and supplies, transportation and other miscellaneous education related expenses.
- Recipient submitting verification of full-time enrollment in an undergraduate program at an accredited two-year or four-year college, university or vocational/technical school (a "Qualifying Institution").
- Applicants must provide GNYADA with permission to use their names and testimonials for publicity purposes. Applicants may also be asked to provide a photo, but a photo is not required at the time of application.
- Applicants must provide GNYADA with permission to utilize their email address and other
 contact information for future messages regarding the GNYADA Scholarship Program, other
 grant and financial aid offerings, or other topics of interest to students.
- Scholarship recipients must authorize the release of academic records to The GNYADA Scholarship Program. Recipients must supply The GNYADA Scholarship Program with additional documentation as requested and notify The GNYADA Scholarship Program of any change of address, school enrollment, or other relevant information.
- Scholarship recipients must attend the Greater New York Automobile Dealers Association Annual Awards Reception on July 21, 2025. (Date subject to change)

Please note

- If the application packet is incomplete, or any application question is unanswered, it will not be considered.
- Applicants are responsible for submitting all necessary information. GNYADA evaluates
 applications on the information supplied, it is important to answer all questions as completely
 as possible.
- Scholarships will be paid in one installment and will be mailed to each recipient's home address payable to the school for the student unless otherwise directed.
- Carefully review the requirements to be sure you qualify for this source of financial aid and confirm information with the program before applying.
- All information submitted is considered confidential and is reviewed only by The GNYADA Scholarship Program
- The GNYADA Scholarship Program shall not be responsible for misdirected, incomplete or late nomination forms. All nominations become property of GNYADA and will not be returned or acknowledged.
- Additional information about a student and/or documentation may be requested by The GNYADA Scholarship Program.

GREATER NEW YORK AUTO DEALERS ASSOCIATION

Scholarship Application

Scholarship Descriptions

GNYADA Board of Directors, Excellence in Automotive Education Scholarship

The most distinguished of our scholarships, The GNYADA Board of Directors, Excellence in Automotive Education Scholarship is awarded to students who have demonstrated outstanding academic performance in automotive education. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA Automotive Service Technician Scholarship

The Automotive Technician Scholarship is to encourage and assist the educational development of qualified students who have a desire to pursue a career as an automotive technician at a New Car Dealership. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA Scholarship for Veterans Who Served Their Country

The Scholarship for Veterans Who Served Their Country is to encourage and assist the educational development of qualified Veterans who have a desire to pursue a career in the automotive industry. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA Females in the Automotive Industry Scholarship

The Females in the Automotive Industry Scholarship is to encourage and assist the educational development of qualified female students who have a desire to pursue a career in the automotive industry. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA Automotive Continuing Education Scholarship

The purpose of the Automotive Continuing Education Scholarship is to encourage and assist the educational development of qualified members of the automobile industry who have a desire to further their knowledge and training in the industry. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA Automotive Opportunity Scholarship

The purpose of the Automotive Opportunity Scholarship is to assist recent high school graduates or automotive industry workers who are having difficulty bridging the funding gap between the cost of an education and federal funding assistance. The Scholarship provides financial assistance for tuition, fees and books beyond the secondary level at any accredited college, university or technical school.

GNYADA/Snap-on Tool Scholarship

The GNYADA/Snap-on Tool Scholarship is awarded to an outstanding automotive education student who is preparing to graduate from any accredited college, university or technical school and is starting a career as a Service Technician at a New Car Dealership. The Scholarship provides financial assistance towards the purchase of Snap-on Tools.

SCHOLARSHIP APPLICAN	I INFORMATION							
Last Name		First			M	1.I.	Date	
Street Address	·				Apartment/Unit #			
City	State			Z	ZIP			
Phone	E-mail Address							
Alt. Phone	Social Security No.							
Scholarship Applied for								
Parent/Guardian Name						Relation		
Have you ever worked for this cor	mpany? YES 🗌	NO If s	so, en?					
Have you ever been convicted of a		es, olain						
EDUCATION								
High		Address						
School Grade	Date of Graduation	Sch	nool					
Major		GPA	one					
Counselor			one				Ext.	
College		Address						
_			nool					
Grade	Date of Graduation		one					
Major		GPA						
Counselor		Phone					Ext.	
Other		Address						
Start Date	Date of Completion		nool one					
Major		GPA						
Counselor		Pho	one				Ext.	
AUTOMOBILE INDUSTRY E	MPLOYMENT/ EXP	ERTENCE						
Company			Pho	one ()			
Address		Supervisor						
Job Title		Starting Salary	\$ Ending Salary \$					
Responsibilities								
From To	Reason for Leaving							
May we contact your previous sup		YES	NO					
1								

QUESTIONS
(You can use the space below to legibly write your response or attach a separate sheet with your legible hand-written or type-written responses.)
List automotive related activities in which you have participated, such as National Auto Tech Competition, Auto Dealers Internship, or Automotive Youth Education Systems (AYES):
List of other activities in which you have participated (i.e., sports, music, community projects, etc.):
List committees on which you serve(d), offices held or other leadership positions you have had:
List honors and/or awards you have received (i.e., National Honor Society, Eagle Scout, etc.):
What do you feel are your academic strengths and weaknesses?

Discuss your educational and career goals related to the automotive industry:
Explain how you expect to be successful in the automotive industry:
Tell us why you feel you deserve this scholarship and how it will help you achieve your goals:
Are you currently working in the automotive industry? □ Yes □ No
Where?

SSAY PORTION						
Choose a question from the list below and construct an answer in essay form (approximately 500 words). You can use the space below to legibly write your essay or attach a separate sheet with your legible handwritten or type-written essay.						
 What position would you like to hold at a franchised new vehicle dealership and why? Why do you want to pursue a career in a franchised new vehicle dealership? 						
3. What do you think the automobile industry will be like in the next 10 years?4. What are the most important issues the automobile industry is facing today?						

DISCLAIMER AND SIGNATURE The GNYADA Scholarship Program Committee reviews several categories when considering your application for a Scholarship or Grant. You will be required to sign release authorization forms in order for our company to gain information from public records regarding your worker's compensation and criminal background check to the extent permitted by law. These reports will include information about your character, personal characteristics, previous work habits and general reputation. To the best of my knowledge, I have provided The GNYADA Scholarship Program with full information concerning all questions on the application. I agree to release to The GNYADA Scholarship Program all documentation/information, including transcripts, attendance information, SAT/ACT scores, and Proof of eligibility which could affect consideration of my application. I understand that failure to provide true and complete information could mean ineligibility for the scholarship and/or withdrawal of scholarship monies. Applicant Name (please print): Applicant Signature: Date: Parent/Guardian Signature (if under 18): Date: Application packet checklist: ☐ A complete and signed application form Essay ☐ Most recent official transcript. ☐ 2 letters of recommendation Resume ☐ A copy of your SAT/ACT scores (if available) Mail to: **GNYADA Scholarship Program** Att: Edward Gazzillo, COO 18-10 Whitestone Expressway Whitestone, NY 11357

If you have any questions, please email Edward Gazzillo, Director of Education and Training at ed@gnyada.com

